



CUSTOMER REFERENCE / NL

mABI®

ISO-Bakker and MABI Bingo 16-Z Classic

Proven technology, proven quality

ISO-Bakker in Ten Boer has been manufacturing its sheet metal parts in-house since 2007 using the proven quality workhorse, the MABI Bingo 16-Z. After 20 successful years of production, this positive experience led to the purchase of the upgraded MABI Bingo 16-Z Classic.

“Because this is the only way we can maintain the quality, reliability, and flexibility with which we want to operate as a company in the coming decades.”

40–50 MT of aluminum

ISO-Bakker offers solutions in the areas of thermal and acoustic insulation, refrigeration technology, and fire protection systems. In Ten Boer (east of Groningen), the company operates a large warehouse where all materials are kept in stock. The two partners, Louis Roeters and Henk Wesseling, form the two-person management team of the company, which has 26 employees. Its customer base includes installation companies, government agencies, the industrial sector, and companies specializing in ventilation and air conditioning technology. It will come as no surprise that a great deal of sheet metal is processed in the production of ventilation ducts. Louis Roeters: “In the beginning, we still purchased the sheet metal. Since purchasing a MABI Bingo 16-Z in 2007, we’ve been



Sheet metal worker Hille de Jong, Managing Director Louis Roeters, Tore Schumann (MABI) and Henk Wesseling.

SWISS MADE



*A larger screen with touchscreen and a keyboard.
Sheet metal worker Hille is thrilled.*

manufacturing all sheet metal blanks ourselves.” Partner Henk Wesseling: “Every year, we process 40 to 50 metric tons of aluminum (textured and smooth) with a material thickness of 0.6 to 1.0 mm. We do not process stainless steel or other materials.”

Simpler and Faster

As is often the case after positive experiences in the past, the choice fell on the modern successor model, the MABI Bingo 16-Z Classic. Sheet metal worker Hille de Jong, who works with the machine every day and is very pleased with it, was also involved in this decision. “I have 34 years of experience in the insulation industry, 16 of which have been here at ISO-Bakker working with the MABI. We have plenty of work, and the machine doesn’t sit idle a single day. The quality has proven itself. With two sheet metal workers in the shop, we handle the workload with ease. The new software enables better planning and faster processing. And at the end of the workday, you can already ‘prepare’ things for the next day.” He particularly praises the ease of use. “The old MABI Bingo 16-Z had a slightly smaller screen and a touchscreen. The new machine has a larger screen with touchscreen and a keyboard. This makes it easier and faster to work.”

Before commissioning, MABI employees received one and a half weeks of training on the new machine. That proved sufficient for a smooth start.



The MABI Bingo 16-Z Classic: compact, reliable, and state-of-the-art.

Invest now

ISO-Bakker has owned a new MABI Bingo 16-Z Classic since June 2026. When asked about the reason for the new investment, Henk Wesseling says: “A lot changes in 20 years. Spare parts are harder to come by, and we want to prevent the machine from coming to a standstill at some point.” Roeters: “And there’s another reason. Henk and I are 55 and 60 years old, respectively. We’d like to keep going for a few more years. And that means: don’t wait – invest now.”

Christmas Holydays

Wesseling says: “MABI is great and reliable. That goes for the machines, but especially for the service and the hotline. They’re available around the clock – without chatbots or AI. You get real people on the phone who know and understand the insulation industry. I remember calling Tore Schumann and a colleague on December 24 because of a problem. Try reaching someone at another company during the Christmas holidays. It’s impossible.”